

# RUTAS NEWS

Rewarding & Unique Travel Adventures in South America

Hola queridos amigos

First of all, thank you very much to those of you who have "liked" my RUTAS Facebook page. It is great to be able to use this other channel as a way to communicate updates, interesting facts or amazing photos of my great Latin American partners. For those of you who haven't done it yet, I would really appreciate it if you can "like" my page. All you need to do is click [here](#). Thanks :)

Also, I have some important updates regarding the new Lares Program from Mountain Lodges of Peru. MLP is always trying to improve their programs to give their customers the best possible experience; therefore they have decided to tweak this program so the concept has changed a little. Please read the article below to find out more.

Next month I am travelling to Melbourne, so if you would like a brush up on any of my products or have a new member of staff who requires a detailed training session, please let me know and we can organise it. I will also attend the second ATALA meeting on the 3rd June, so if you are attending, see you there!

Take care and see you soon! Bec x



## MOUNTAIN LODGES OF PERU

### The Lares Adventure to Machu Picchu

As you might remember; during my training sessions at the beginning of the year, I explained that in The Lares Adventure Program, the guest will have 2 or 3 activity options every day: active, semi-active and cultural. This was the way I did the program back in December and that is how it was operated until now. However, in order to enhance the experience, MLP has extended the program as to include a wider array of activities which cater more suitably to your guest's needs and expectations. We have added new daily a-la-carte activities from which to choose from (**hiking is no longer the main focus**) as you make your way through the incredible Lares region. We are confident the itinerary has improved and will exceed our guest's expectations.

As a reminder, "**The Lares Adventure to Machu Picchu**" is a lodge-to-lodge journey through the rich history, living culture and magnificent landscape of Cusco and the Sacred Valley of the Incas. Majestic archaeological sites lead to remote and uncrowded trails taking travelers through mountains and valleys, abounding in natural beauty and dotted with Andean communities, where their traditions are still firmly rooted in ancient Incan culture.

Please let me know if you have any questions about the new concept or would like me to visit you again to update you on the changes face-to-face. Currently, the marketing department at MLP is working very hard to develop the new brochure and sales collateral. So as soon as I receive it, I will send it to you.

This trip is all about an experience of a lifetime, and we want to ensure we make the best out of it for you. Go check it out for yourself!

## DELFIN AMAZON CRUISES

### Delfin gives back

Delfin Amazon Cruises in partnership with Dr. Anatoliy Ravin, Odontologic Surgeon and Dentist of the Hospital Dental Group in Hartford, Connecticut ran a very successful Dental Clinic this past March to the local communities of the Pacaya Samiria National Reserve. In fact, they have started this Bi-Annual Campaign to provide **dental services to impoverished villagers** who live in isolated communities which do not have access to dental care and to provide fluoride treatments to young children.

Dr Anatoliy, a former Delfin Amazon Cruises passenger, treated over 600 patients and provided dental education on preventative care to several more. We even had our Delfin Staff serve as volunteer dental assistants to carry out fluoride treatment services and dental assistant responsibilities. Dental kits were passed out to everyone as they were instructed how to regularly brush and maintain their teeth healthy.

We are looking forward to the October 2015 Campaign set to reach even more communities this time around.



## HOTEL LAS TORRES—PATAGONIA

### Patagonian International Marathon 2015

The Patagonian International Marathon will take place at Torres del Paine National Park on Saturday **26th of September 2015**.

The fourth version of this event offers competitors the choice of running 63, 42, 21 and 10 kms. In all instances, we offer a variety of special programs so that your only concern is to enjoy your stay and focus on the run.

### Special Promotion—Free night at Le Reve Boutique Hotel, Santiago

For the purchase of an all-inclusive program (minimum 4 nights) we offer you a free night at Le Reve Boutique Hotel in Santiago de Chile.

Valid for **September 2015** (Black Out Marathon Program), **October 2015, March 2016** (Black Out Trail Adventure), **April 2016** (Black Out Equestrian Endurance).

## RAINFOREST EXPEDITIONS

### Which lodge is the best?

In my visits, I always get asked this question: Which Rainforest Expedition lodge is the best or most popular? The answer is always the same: It really depends on your customer! If your client doesn't have much time then **Posadas Amazonas** is their best choice. It only takes 2 hours from Puerto Maldonado, so either a 1 or 2 nights stay is OK and they will get a nice flavour of what the Peruvian rainforest has to offer.

However, if your client has a bit more time, say 3 nights and is really keen to see the diverse wildlife of the rainforest and the colourful macaws, then maybe **Refugio Amazonas** is a better choice (it's also great for families!). Also, remember that we now have a new 4d/3n program in Refugio Amazonas including the Chuncho Claylick.

Now, if you have as a client a hard-core wildlife junkie or a very keen bird watcher then definitely **Tambopata Research Centre** is their best bet. They will need at least 4 days and if they are lucky they might even see a jaguar! Last year sightseeing's of jaguars has definitely increased significantly. But whatever lodge you choose for your client, be sure that the quality of service, our guides and the overall experience will be amazing!



## ECOVENTURA GALAPAGOS NETWORK

### Woman only & Photography Tours

We are offering one yacht for **women only** the week of **OCT 18-25-A**.

If you clients prefer a **Photography** oriented trip, request a cabin the week of **SEP 13-20-B** and join our trip with Mike Hagan. <http://www.ecoventura.com/galapagos-photos-mike-hagan/>

### Sale Promotion on Flamingo & Letty

For a limited time only, take **5% discount** off the following departure dates on any deck excluding single or share rates: SEP 6-13-A, SEP 20-27-A, OCT 11-18-B, OCT 25-01 NOV-B, NOV 15-22-A, DEC 06-13-B.

Promotional discounts cannot be combined with any other discount, and is subject to change at any time.

