

Rewarding & Unique Travel Adventures in South America

Happy New Year!

Hi All, I hope you had a very relaxing break during Christmas and New Years. 2014 is already a very busy year for RUTAS. I am very happy to announce that I just signed 2 amazing Peruvian products to my portfolio of unique properties; they are **Delfin Amazon Cruises** and **Mountain Lodges of Peru**. As a Peruvian, I am very proud to be representing these 2 luxury products that have such a strong focus on sustainability and responsible tourism.

In this edition, you will find the latest news of all my partners; including **Rainforest Expeditions**, **Hotel Las Torres Patagonia** and **Ecoventura Galapagos Network**. Further, I have also been appointed to introduce **Nomads of the Seas** to the Australian Market. Probably by now I have already visited you to train you and your sales staff about Nomads but if I haven't yet please let me know and I can schedule a visit.

And finally, I am re-launching my RUTAS website in the next month with a lot of information of each of my products including a section of Updates which will be updated on a weekly basis, so please use it as a source and to download pictures or videos.

Have a great 2014 my friends and see you in the LAN Workshop this week.



Warm regards, Bec



Hotel Las Torres

The Patagonian International Marathon—27th September 2014

The date for the 2014 Marathon in Patagonia is now confirmed and Hotel Las Torres has launched a new 4 day/3 night itinerary starting on Friday 25th until the 28th of September.

It includes:

- Day 1 - Transfer Punta Arenas / Visit Cerro negro / Arrive Torres del Paine
- Day 2 - Full Paine all-day excursion including Pehoe Lake and Grey Glacier.
- Day 3 - Marathon / Outdoor Patagonian BBQ to celebrate the completion of the race.
- Day 4 - Transfer to Punta Arenas airport

For prices, availability and/or to book please contact your local DMC.



Mountain Lodges of Peru (MLP)

Launching new Lares Adventure to Machu Picchu trek

MLP has announced the addition of a new hiking program along the Lares route to Machu Picchu in the Urubamba Valley known locally as the "Sacred Valley of the Incas", with exclusive accommodation in 3 new lodges.

The Lares trail, a wonderful alternative to the more heavily travelled Inca Trail, is noted for its cultural attractions, including traditional weavers attired in colourful dresses, roving herds of alpacas and llamas, and a panorama of waterfalls, snow peaks and glacial lakes. The new mountain lodges built in the towns of Lamay, Ollantaytambo and in the rural community of Huacahuasi, serve as "deluxe camps" for day hikes in the surrounding environs.

The Lares Adventure will open on 1st September 2014. This year, the first 2 lodges built will be in Lamay and Huacahuasi and will have 6 rooms each. Next year this will double in size to 12 rooms each and at completion there will be 24 rooms in total. There are 2 itineraries to choose from; 5 days/4 nights or 7 days/6 nights.

For prices, availability and/or to book please contact your local DMC.



Ecoventura Galapagos Network

2014 5-15% Promotion on EFL departures

We are offering selected departures from mid-August to mid-December under our 5-15% promotion. Take 15% off Dolphin deck, 10% off Booby deck and 5% off Iguana deck published rates including shares and triples. Single rate of US\$3,900 NET on these departures dates only:

31 Aug-07 Sept Itinerary B	28 Sept -05 Oct Itinerary B
07 Sept-14 Sept Itinerary A	30 Nov -06 Dec Itinerary A
14 Sept - 21 Sept Itinerary B	07 Dec -14 Dec Itinerary B
21 Sept - 28 Sept Itinerary A	14 Dec -21 Dec Itinerary A

Valid through February 2014 only on new FIT bookings and subject to change at any time, cannot be combined with any other discount.

Nomads of the Seas

Whale Watching Program

Due to the richness and diversity of cetacean species that live in the Chilean Patagonia, 50% of the species found in the world—and that particularly inhabit the area explored by the **Atmosphere**, we have created a complete observation program based on solid scientific grounds. Whale-watching excursions last a full day or half-day and are held aboard the Zodiac Hurricane 920 R.I.B. This watercraft has a 16-passenger, 3-crew member capacity and can be safely used in a variety of marine conditions and settings.

Furthermore, the Atmosphere also offers an observation platform located on the fifth deck, with a wide visibility range. Larger whale species such as humpback whales, orcas - killer whales - and the always awe inspiring blue whale, can be spotted only during the whale season in February and first two weeks of March.



Delfin Amazon Cruises

New Lecture Room in the Delfin II

Starting February 2014, the Delfin II will have an enclosed Lecture room on the Upper Deck. It will have the same dimensions as the current Dining area and will offer a projector + screen for presentations, a flat screen for enjoying movies and documentaries, as well as a desktop computer for sharing pictures with fellow travellers. In the comfy lounge area, handmade game tables await, all of course in air-conditioned comfort. It will be a great setting for our passengers to mingle in an ambiance full of casual elegance, showcasing the same natural elements as in the rest of the 28 passenger vessel.



Rainforest Expeditions

New Premium Room in both Posada Amazonas & Refugio Amazonas

From March 2014, Posada Amazonas and Refugio Amazonas will have 1 Premium room each. The main difference between the Premium rooms and the Superior ones launched last year (pictured left) are that the Premium will have a king size bed, glass screen shower and a ceiling fan. Also, we are upgrading more rooms in both lodges, therefore from March 2014 the distribution of rooms will be as follows:

Posada Amazonas	Refugio Amazonas
1 Premium	1 Premium
11 Superior	13 Superior
18 Standard	18 Standard
30 rooms in total	32 rooms in total

