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Hola a todos!

I hope you are enjoying this hot summer and sales are going great!

As you may have noticed, I have changed the format of this newsletter...this way it will allow me to see who's reading it and who's not! lol

From my conversations with many of you, I can see that 2018 has started with a bang and sales are going fantastic. This makes me very happy!

In this edition of my newsletter, you will find a great promotion for selected departures in June for *The Sacred Valley & Lares Adventure to Machu Picchu*. Also, read about a very exciting announcement from *Delfin Amazon Cruises* and learn about the themed special departures from *Ecoventura Galapagos*. I really hope you are finding this newsletter interesting and if you want to keep up with the latest news about my partners, please "like" my Unique Latin America [Facebook page](#) where we promote new content constantly.

That's all! Have a great day and see you soon,
Bec x

DELFIN AMAZON CRUISES



Welcome to Relais & Châteaux

Unique Latin America is extremely proud to announce that Delfin Amazon Cruises has become the first and only cruise operator to join the exclusive Relais & Châteaux collection. Relais & Châteaux is an association of more than 550 landmark hotels and restaurants operated by independent innkeepers, chefs, and owners who share a passion for their businesses and a desire for authenticity in their relationships with their clientele. It is a true privilege to be a member of Relais & Châteaux, whose members must have a “driving desire to protect and promote the richness and diversity of the world’s cuisine and traditions of hospitality.”

You can view their feature here: <https://www.relaischateaux.com/us/peru/restaurant/delfin-amazon-cruises-delfin-i-dining-room-iquitos>

MOUNTAIN LODGES OF PERU



Promotion for June Departures

Receive a 15% discount on select departures for MLP’s *Sacred Valley & Lares Adventure to Machu Picchu* throughout June 2018. With many Australians travelling throughout June, this is yet another incentive for your clients travel with the adventure specialists at a great price. Please note that this offer is only valid for the 5-day program and may not be combined with any other offer.

Book any of the select departures (below) by February 23 to receive this discount. All departures are guaranteed to operate with a minimum of 2 guests. Find out more here: <https://www.mountainlodgesofperu.com/sacred-valley-sale-15-off-june/>

Select departure dates: 02/06/2018, 03/06/2018, 04/06/2018, 05/06/2018, 18/06/2018 & 24/06/2018

ECOVENTURA



2018 Special Departures

Ecoventura is hosting a range of exciting themed departures on the ORIGIN in 2018. Their **‘Calling all foodies’** departure will explore exceptional Ecuadorian cuisine alongside local celebrity chef, Juan Carlos Ordoñez from September 16 – 23 (read more [here](#)). Two **‘Focus on Photography’** departures will feature renowned local photographer, Mauricio Torres, providing ample opportunities for guests to improve their wildlife photography skills and take home high-quality images from Oct 28 – Nov 4 & Nov 4 – 11 (read more [here](#)). To accommodate the growing demand for wellness travel, there will be four **‘Health & Wellness’** departures, featuring wellness specialist and yoga instructor, Andrea Pico on the following dates: Oct 14 – 21, Oct 21 – 28, Dec 2 – 9 & Dec 9 – 16 (read more [here](#)). There will also be two **hosted departures** featuring respected marine biologist, expedition leader and author Jack Grove from Sept 23 – 30 & Sep 30 – Oct 7 (read more [here](#)).

2019 Departures offered at 2018 Rates

Ecoventura’s cruise rates did not increase for 2019, therefore 2018 rates will apply for all departures on the Letty (first class), Origin & Theory (luxury) for 2019. The Holiday supplement for 2019 is US\$500 on Origin & Theory and US\$250 on Letty.

RAINFOREST EXPEDITIONS



Tambopata Research Centre

Rainforest Expeditions' range of different jungle lodges can cater to all travel styles and budgets. However, Tambopata Research Centre (TRC) is their most remote and exclusive lodge, offering a truly immersive rainforest experience. While there can be certain barriers to selling this remote product to the average Australian traveller, it is important to remember that guests are rewarded with unparalleled wildlife viewing and a unique opportunity to engage with scientific and biodiversity projects.

In addition to this, **3 unique facts** which can help you to sell the leading jungle lodge in the region include:

- 1.** It features the only outdoor bathtubs in the region.
- 2.** It boasts 300 metres of elevated walkways at palm tree-level for incredible wildlife observation.
- 3.** 35% of lodge guests witnessed the elusive Jaguar in 2017.

HOTEL LAS TORRES



From little things, big things grow

Some of you may already know about Hotel Las Torres' commitment to sustainability through their partnership with local non-for-profit organisation, AMA. This collaboration looks at large scale issues affecting the National Park to ensure that this world-class wilderness setting remains pristine for future generations. But what you might not know is that Hotel Las Torres also take pride at minimising their impact on a smaller scale. Their organic garden not only produces fresh and tasty produce for their guests, but it also plays

an important role in minimising their overall carbon footprint by reducing transportation of food into the park. In addition to this, the hotel has banned the use of plastic straws and their bar team even transform recycled glass bottles into handmade cocktail glasses! These are just a few more ways that Hotel Las Torres is committing to the sustainable future of the park, something that the Australian consumer is increasingly concerned about and something which sets this hotel apart from other properties in the region.

To learn more about our select partners, visit <http://www.uniquelatinamerica.com.au/>

For general enquiries, contact rebeca@uniquelatinamerica.com.au



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