

UNIQUE LATIN AMERICA NEWS

Hola amigos!

I hope you have been well and are ready to start summer, my favourite season of the year :)

As you might recall, I travelled to Chile & Peru in October. Visiting Hotel Las Torres again was great as I was able to experience a few new excursions like the “**Puma Encounter**”. To see 3 pumas in one day was an incredible experience! Have a look at a video in Las Torres article below to get an idea on how close I was to the elusive puma.

After Chile, I attended a Global Summit organised by Mountain Lodges of Peru in Lima & Cusco. It was so inspiring to see first hand all the amazing work that MLP is doing in the rural communities where we operate. I also visited the Kuychi Rumi lodge for the 1st time and El Retablo Boutique Hotel. What a colourful, unique & authentic property. Absolutely love it!

Further to my travels, Lisa was actually doing some work at the office and has compiled a great collection of new photos of each of my products. We can share those new high res images through Google Drive. Please drop me or her a line if you would like them for your brochures next year. Otherwise all the low res images of all my products are in my website.

Finally, if you haven't liked my new **Unique Latin America Facebook** page, please do it by clicking [here](#) That way you will receive lots of interesting content about the destinations (not just my products).

Have a great summer guys! Bec x



DELFIN AMAZON CRUISES

Delfin III—PROMOTION

Delfin Amazon Cruises are offering **50% commission** on Delfin III bookings for December and 40% commission for bookings from January (only on the dates shown below). There has never been a better time to share the magical Delfin experience with your clients. See current availability below.

50% Commission for December

DATES	PROGRAM	OWNER	CORNER	UPPER	SUITE
15/12/2017	4 Night	1	2	10	8
19/12/2017	3 Night	0	1	10	1
22/12/2017	4 Night	0	0	3	1

40% commission for 2018 dates

DATES	PROGRAM	OWNER	CORNER	UPPER	SUITE
13/01/2018	3 Night	0	0	0	3
16/01/2018	4 Night	0	0	4	0
27/01/2018	3 Night	1	0	7	6
6/02/2018	4 Night	1	0	9	9
17/02/2018	3 Night	0	1	4	0
3/03/2018	3 Night	1	1	7	7
20/03/2018	4 Night	0	2	7	8
3/04/2018	4 Night	0	2	1	9



MOUNTAIN LODGES OF PERU

New Low Season Rates

You may have had some trouble convincing guests to brave the rainy low season in Machu Picchu in the past. These new discounted rates from the top luxury provider are sure to offer an incentive, with **some departures saving \$1000** compared to high season rates! See the new low season rates for 2018 below.

Sacred Valley & Lares Adventure

2018 Low Season: 1 March – 31 March, 1 November – 14 December

Program	Price	Discount
5 Day	\$1800	\$600
7 Day	\$2300	\$800

Salkantay Trek

1 November - 14 December

Program	Price	Discount
Trek	\$2890	\$1000
Horse	\$3125	\$1000



ECOVENTURA GALAPAGOS

New Vessel—MV Theory

Back in July, Ecoventura announced that there would soon be a sister yacht for their popular luxury vessel, MV Origin. Since then, it has been full steam ahead! Construction of the vessel has made significant progress and the new name, 'MV Theory', was officially announced during Travel Mart Latin America in Ecuador last month.

Guests can expect supreme comfort on board the new vessel, as it blends elegant design with state of the art technology to maximise energy efficiency and stability. Like the Origin, Theory will offer **10 deluxe staterooms** with expansive ocean views and modern finishes throughout. A generous open bar policy and elegant four-course menu will delight guests in between their exciting days of exploration. As always, expert naturalist guides will bring the Islands to life. MV Theory will set sail in 2019.

RAINFOREST EXPEDITIONS

Ese Eja Day—Posada Amazonas Lodge

Ese Eja Day is a unique cultural experience which welcomes guests to experience the Peruvian Amazon through the eyes of the guardians of the rainforest.

The half day activity includes a visit to Heritage House, where guests can step back in time and admire antique clothing, photos and ancient artefacts. They will also visit the fish farm project where they can learn about its role in their sustainable and traditional living practices.

Your guests can engage in a bit of action too if they please, by taking a boat ride on the pool or trying their hand at some fishing. Guests can choose to release it back into the pool or have it cooked as part of their traditional lunch (vegetarian options available). This unique cultural experience brings a new dimension to the Amazon adventure.



HOTEL LAS TORRES PATAGONIA

Puma Encounter Excursion

With the impressive landscapes of Torres del Paine National Park always stealing the show, it's easy to forget about the incredible fauna from time to time!

The Puma Encounter expedition is a highlight for guests and is definitely a unique selling point for the property. Experienced local trackers set out early before sunrise to begin their search for the mysterious “Andean Lion” and it's thanks to their expertise and dedication that there is such a high success rate for spotting these rare creatures. I was lucky enough to see 3 pumas in one day! To see a short footage of my encounter with the pumas click [here](#)

This is a unique opportunity to witness and photograph an elusive aspect of the Park that most other visitors do not. Please encourage your customers to book this activity, they will not regret it!